

LESVOS SOLIDARITY

A YEAR IN REVIEW - 2018



TABLE OF CONTENTS:

I - A FOREWORD BY EFI LATSOUDI (p.2)

II - PIKPA CAMP

2018 OUTLINE IN FIGURES (pp.3-7)

THE TEAM (p.8)

FINANCIAL OVERVIEW (p.8)

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019 (p.9)

III - MOSAIK SUPPORT CENTRE IN PARTNERSHIP WITH BORDERLINE EUROPE

2018 OUTLINE IN FIGURES (pp.10-11)

THE TEAM (p.12)

FINANCIAL OVERVIEW (p.12)

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019 (p.13)

IV - SAFE PASSAGE BAGS

2018 OUTLINE IN FIGURES (pp.14-15)

THE TEAM (p.16)

FINANCIAL OVERVIEW (p.16)

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019 (p.17)

V - HUMADE CRAFTS

2018 OUTLINE IN FIGURES (pp.18-19)

THE TEAM (p.20)

FINANCIAL OVERVIEW (p.20)

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019 (p.21)

VI - LESVOS SOLIDARITY OVERVIEW

DIAGRAM OF MISSION AND VISION (p.22)

INTERACTION FLOW LOOP CHART (p.22)

VI - LESVOS SOLIDARITY FINANCIALS

THE TEAM (p.23)

LESVOS SOLIDARITY EXPENSES AS PERCENTAGES (Fig. 1, p.23)

LESVOS SOLIDARITY EXPENSES BREAKDOWN (Fig. 2, p.24)

PERCENTAGE COST PER PROJECT (Fig. 3, p.24)

BREAKDOWN OF EXPENSES PER PROJECT (Fig. 4, p.25)

SOURCES OF INCOMES AS PERCENTAGES (Fig. 5, p.25)

BREAKDOWN OF INCOMES (Fig. 6, p.25)

TYPES OF DONATION AS PERCENTAGES (Fig. 7, p.26)

BREAKDOWN OF DONATIONS (Fig. 8-9, p.26)

BREAKDOWN OF EXPENSES FOR EACH LESVOS SOLIDARITY PROJECT (Fig. 10-14, pp.27-28)

VIII - ACKNOWLEDGEMENTS

LIST OF SUPPORTING AND COLLABORATING ORGANISATIONS (p.29)

I - FOREWORD BY EFI LATSOUDI - FOUNDER

Three years on from the EU-Turkey deal, thousands remain displaced and stranded on the Greek islands. With record levels of displaced people globally, efforts to support refugees have never been more vital.

Lesvos Solidarity continues to strive to find new ways to create fundamental change in the reception and integration of refugees, whilst fostering hope and optimism through grassroots action and advocacy.



For Lesvos Solidarity, it was a year of substantial developments and exciting progress enabled by the effort, creativity and resourcefulness of our staff, volunteers, partners and the individuals we support. We expanded our work and developed our operations in all areas, refining our vision in order to better develop a model of integration and holistic support to people finding their feet in an unfavourable world. In 2018 we were able to **support over 2000 people with either accommodation, education, workshops, employment opportunities or upcycling training.**

We adapted to different challenges and strengthened our partnerships with organisations and donors based in Lesvos and internationally. **Pikpa camp**, hosting specifically vulnerable cases, substantially improved its infrastructure with seven new houses, an education centre, workshop, warehouse, women's space and distribution shop. We hosted over 367 extra persons in less than 24 hours as a result of violence in the Moria hotspot. **Mosaik Support Centre** was able to register more students, provide more classes, workshops, activities, enjoyed more graduations and employed more refugees. The **Safe Passage Bags** and **Humade** workshops developed their designs, increased sales and expanded their respective employment and training opportunities for refugees and locals.

We have also been integral in the creation and development of a local restaurant, Nan, that employs refugees and local Greeks, serving delicious Greek, Middle Eastern and Pakistani food.

A huge thank you to all our partners, donors and volunteers that make the work of Lesvos Solidarity possible. We have never received funds from the Greek state, EU or UNHCR. It is the generosity of our extraordinary supporters and collaborators that makes it possible for Lesvos Solidarity to continue supporting people in need.

To all those that have fundraised for us or have promoted Safe Passage Bags and Humade creations in Lesvos and internationally, we are deeply grateful for your support.

II - PIKPA CAMP

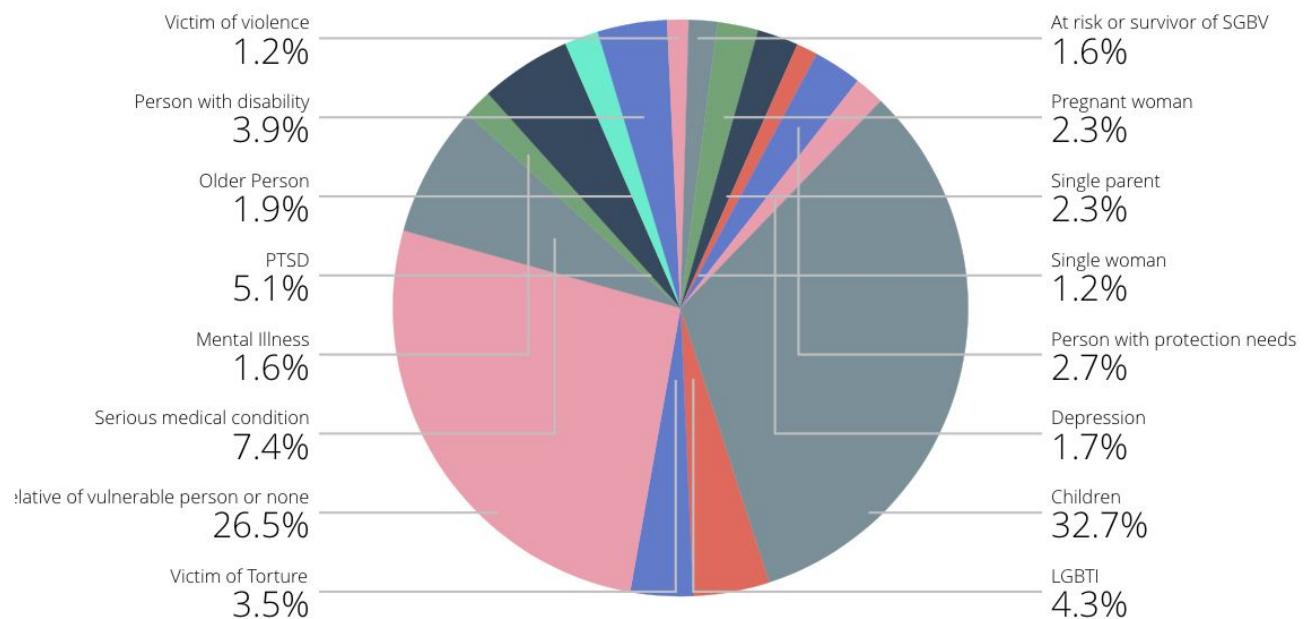
Pikpa camp is an independent, open refugee camp for some of the most vulnerable refugees in Lesvos.

It is a community-based space, built on the principles of solidarity, empowerment and active participation. Lesvos Solidarity contributes to the operation of the camp alongside other organisations and a team of international and local volunteers.

Since 2012, more than 30,000 refugees have been hosted in Pikpa. Since 2016, Pikpa camp has predominantly hosted persons or families with a specific vulnerability.

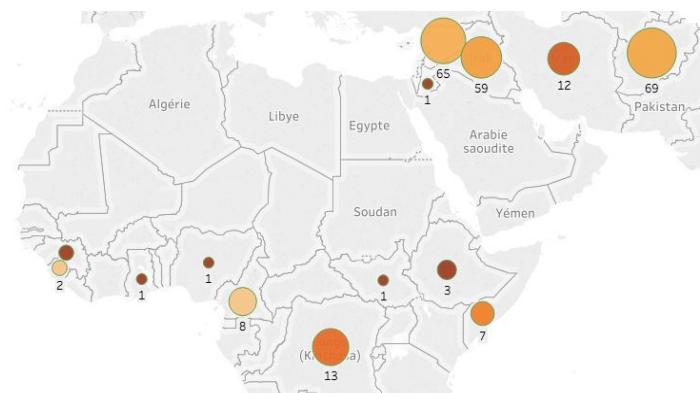


TYPES OF VULNERABILITY HOSTED IN 2018:



'Relative of vulnerable person or none' refers to persons with a family member who has been formally identified as being particularly vulnerable or an individual who has not formally been identified as such.

POPULATION: In 2018, **224** asylum seekers and refugees were accommodated at Pikpa camp including **40** women, **184** men and **85** children with an average of **90** people living at camp each day.



Of our 2018 population, 65 were from Syria, 69 from Afghanistan, 12 from Iran, 59 from Iraq, 1 from Palestine, 7 from Somalia, 13 from Democratic Republic of Congo, 8 from Cameroon, 3 Eritrea, 1 Gambia, 1 Sudan, 1 Nigeria, 1 Ghana, 2 Sierra Leone, 1 Guinea.

HOUSING AND INFRASTRUCTURE: **7** new houses were funded by Medecins Sans Frontieres (MSF) and built by volunteers and residents. There is now 23 houses, 3 en-suite rooms, **1** new education centre, **1** new women's space, **1** new carpentry workshop, **2** new warehouses and **1** redesigned garden.

Depending on the size of families, we can now accommodate 110 to 120 people.



143 housing kits of essential homeware were provided upon arrival. All accommodation is supplied with beds, linen, stoves, cookware, kettles, ovens, fridge, fans and heaters. We also supply weekly personal hygiene products.



FOOD: we have been able to distribute **4000** food boxes and over **5000** meals, served to volunteers, residents and staff.



MEDICAL AND PSYCHOLOGICAL SUPPORT: with a staff of two nurses and one psychologist, we have provided over **1800** clinical hours on camp. This is accompanied by over 120 hours of psychosocial support provided by *Caritas*.



ADMINISTRATION AND TRANSPORT: Our reception supports our residents with their asylum cases, administrative procedure in Greece and transfers to the mainland. Our driver Vlassis has undertaken over **1300** journeys for appointments at the local hospital, clinics and Moria.

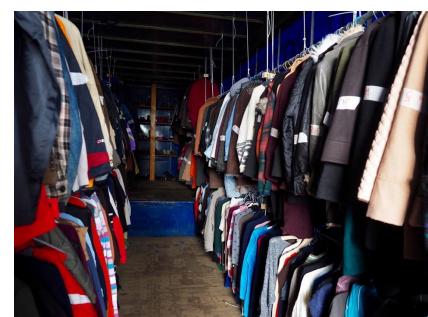
CLASSES AND ACTIVITIES: In addition to Mosaik Support Centre, on camp we provided over **200** English, Greek and German language support classes. We also ran over **250** 'kindergarten' sessions for 3-11 year olds running every weekday morning. We also partner with a local grassroots education cooperative, *Mikros Dounias*, who run a forest school based at Pikpa camp for children aged 3-5.



Over **300** activity sessions in gardening and football took place in 2018, as well one-off events and workshops for **yoga, art, carpentry, dance, movie nights, fitness and excursions**.



CLOTHES DISTRIBUTION AND LAUNDRY: Alongside washing over **40** tonnes of laundry, we distributed over **1000** sets of seasonal clothes to residents, organisations on the island and individuals living in Moria.



EMERGENCY SHELTER: After outbreaks of violence in the Moria Hotspot on 25th May, with the remarkable support from various organisations, we were able to accommodate over **367** people, alongside our existing resident community, for 3 weeks during May and June.



COMMUNITY OUTREACH: We supported an international tennis tournament at a nearby club, providing a marquee, signs and wash facilities, and we undertook beach clean ups in the local area.



A huge thank you to our partners, donors and volunteers that make the work at Pikpa camp possible. We are truly humbled by the **5,564** people who supported us in our **#SAVE PIKPA CAMPAIGN**, our **13,000** Facebook followers, and most of all by the **10,000** voluntary service hours from **92** local, international and camp based volunteers in 2018.



THE PIKPA TEAM

10 members of field staff, pictured from top left to right:

Reception and case support: Laura

Communications and activities: Ryan

Driver: Vlassis

Junior nurse and physiotherapist: Manolis

French translator and reception: Quentin

Senior nurse: Gewrgia

Arabic translator and mediator: Nasser

Maintenance coordinator: Darek

Food distribution coordinator: Maria

Housing coordinator: Michael

(Staff listed as of 31st January 2019)



PIKPA FINANCIAL OVERVIEW FOR 2018

The total expenses of Lesvos Solidarity for Pikpa in 2018 was **€311,019.77**. The total expenses, including expenses paid direct to suppliers, 'in kind', from a number of organizations and individuals, was **€469,953.29**. The distribution of costs by area can be seen in percentages in the chart below, with a full breakdown available in Fig. 10, p.27.



The estimated total cost of supporting residents with equipped accommodation, a drop in medical clinic, asylum case support, 3 food baskets per week, hygiene items, a choice of daily activities, transport to appointments and development of the infrastructure with 7 new houses was **€14.30 per person per day**.

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019

PROGRESS:

1. Increased and improved accommodation.
2. Increased warehousing and improved distribution systems.
3. New carpentry workshop for improving the site and resident skill development.
4. Developed relationships with other NGOs and other local actors inside and outside the humanitarian field.
5. Creation of a women's space with sewing room, creative space and enclosed garden.
6. Beautifully redesigned community garden.
7. Development of our statute with the drafting of a constitutional map. The drafting of job descriptions, extension of membership of the AMKE, pathways for Pikpa and new protocols for staff and volunteers.
8. Prepared emergency plan in collaboration with MSF.

CHALLENGES:

1. Unstable and low funding has compromised future planning, sustainability, recruitment of staff in specialist positions and our ability to deal with the immense challenges of running an independent refugee camp for the most vulnerable persons.
2. Pikpa was once again threatened with eviction.
3. A legal action was filed by local businesses that was duly dismissed in court.
4. The North Aegean Prefecture unjustly ordered closure of Plkpa camp citing erroneous environmental and public health concerns.
5. The **#SAVE PIKPA** campaign was launched to fortify the camp against such threats.

AMBITIONS FOR 2019:

1. We want to build towards more financial stability.
2. Develop closer relationships with other NGOs and actors in Lesvos and internationally.
3. Reach out to the local population of Lesvos and develop our advocacy in order to build a common political stand regarding reception and integration of migrants in Lesvos.
4. Broaden our actions towards helping Greek citizens in need.
5. Recruit more personnel in key medical and psychosocial positions.
6. Provide a more structured and consistent activities program.
7. Provide more camp based workshops in upcycling, sewing, carpentry and pottery. We hope structured workshops will foster skills development, empowerment and, hopefully, integration through employment.
8. Develop relationships and participation with the local community with workshops and events and strive to find common goals and platforms for shared action.

III - MOSAIK SUPPORT CENTRE

In collaboration with Borderline Europe, Mosaik began in 2016 with an aim to empower refugees and migrants through education and community building.

Empowerment, integration and fun are at the heart of all the activities available at Mosaik. With particular focus on the acquisition of language, we also provide IT training, creative workshops and music classes alongside varying events and activities. We also provide asylum and social support, as well as space for advocacy meetings and campaigns.



1613 REGISTRATIONS FOR CLASSES: **45** English classes, **33** Greek classes, **17** IT classes, **4** Arabic classes, **2** Farsi classes. Over **950** graduations in 2018.



6 Guitar classes, **2** Ukulele groups, **2** movie workshop groups, **1** storytelling workshop. More than **100** different groups of 10 to 15 people during 2018.

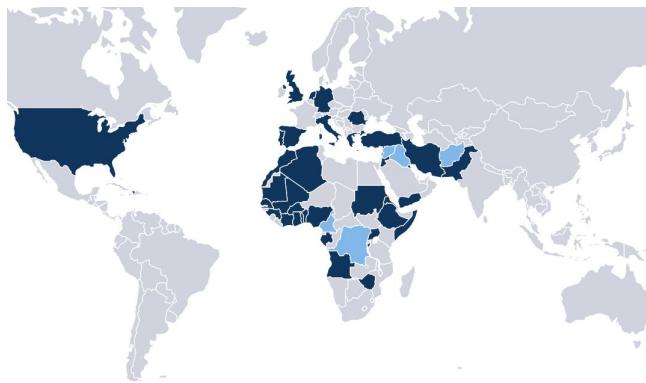


This excludes other various events and activities including: yoga, **25** movie screenings, free hairdressing, parties, bazaars and collaborations with the **Cantalaloun** and **Polyphonica** choir of Aegean for several public events and performances.



INFORMATION DESK SUPPORT: we helped more than **4000** people through the year with asylum procedures, referrals, translations, filling out forms for the tax office and social insurance applications.

ADVOCACY MEETING AND COMMUNICATION WORK WITH INTERNATIONAL OR NATIONAL VISITORS: **20** important advocacy meetings with community leaders and important actors including members of the European Parliament, various activist groups and leading human rights organisations. (The picture below, right captures the visit of The General Secretary of Amnesty International, Kumi Naidoo)



In 2018, we had more than **1800** people joining our activities aged 4 to 68 from more than 52 different countries including: **50% from Afghanistan, 10% from Iraq, 7% from Cameroon, 7% from Democratic Republic of Congo and 5% from Syria.**

48% men. 32% women, 20% children under 18

THE MOSAIK TEAM

Teachers: Fotini Mitsou, Amal Adwan, Nicolien Kegels, Kostas Korozis, Zisis Ainalis, Giorgos Tsousis, Elisavet Stavriadounaki, Nikolas Athanasis, Mary Laskari

Social support and reception: Christina Zoupi, Thanos Skourtas, Katerina Argiri, Hasib Azizi, Qadir Hussaini

Special children's activities: Kiveli Koukoudaki, Chryssa Papadopoulou

Choir and music activities: Mariza Vamvoukli, Giorgos Gergos, Christina Katsamatsa (polyphonica), Vagellis Lyritis

Coordination and communication: Efi Latsoudi, Kostas Korozis, Stratos Stafilidis, Alice Kleinschmidt

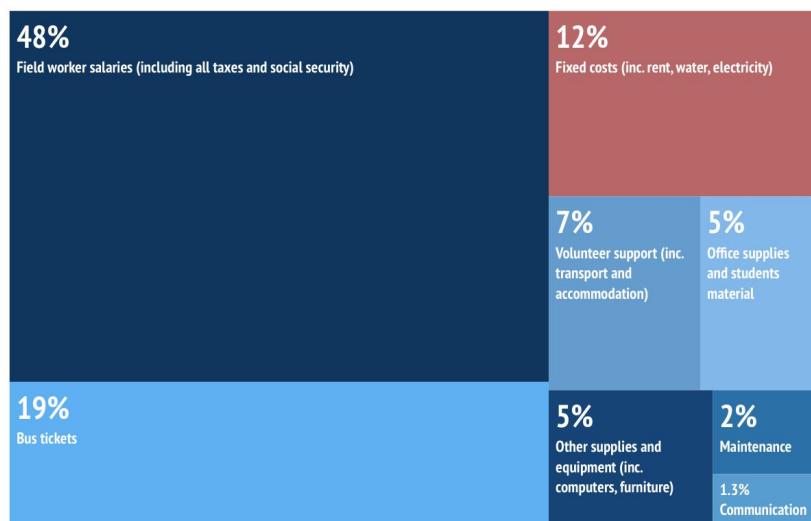
Maintenance: Bilal Aslam, Nikolaos Zoupanitis

(Staff listed as of 31st January 2019)



MOSAIK FINANCIAL OVERVIEW FOR 2018

Including the contributions from both Borderline and Lesvos Solidarity the total expenses for 2018 was **€282,640.04**. The distribution of costs by area can be seen in percentages in the chart below, with a full breakdown available in Fig. 11, p.27.



Based on an average of 16 classes per day, an attendance of 12 persons for each class and 250 days open in 2018, we estimate the cost of providing our support as **€39 for each student per month**. This pays for a students classes, their travel, information desk support and have the opportunity to attend varying events and activities. Alongside our regular students, we estimate daily costs for people we support at our information and support desk as **€1 per person**. This pays for document copies and time to give information, referrals, and social assistance.

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019

PROGRESS:

1. We have professionalized our programs and designed specialist modern Greek language and English courses based on the specific needs of our students.
2. We have started cooperating with other institutes and organisations in formal and informal education.
3. We strove to inspire refugees to start their own groups and activities. One of our students began a series of poetry nights that were very successful.
4. We worked on organizational development within our large team.
5. We focused on integrational support including CV writing, communication and how to obtain a tax number.
6. We supported more people at our information desk with the social support team.
7. We have established a positive awareness and appreciation of Mosaik Support Centre across communities - 'everybody knows about Mosaik'.

CHALLENGES

1. To be proactive and flexible in our approach in order to support as many people as possible. In particular, this means we need to be up to date on changes concerning asylum and other bureaucratic procedures, refine the different skill levels of classes and crucially, we need to be able to recognize the specific support needs of individuals, particularly regarding mental health.
2. To find enough stable and long term funding to maintain and develop our services and continue to be one of the most inclusive, welcoming, creative and safest places for refugees in the city center of Mytilene.
3. To find more creative ways of fostering integration with the local community.

AMBITIONS FOR 2019:

1. Production of educational materials. We want to publish a book free of charge that supports initial development and acquiring of language skills in both Greek and English.
2. We will continue and improve the ways in which we receive beneficiary feedback in order to develop our services.
3. Support the teachers with extra training opportunities that enhance their professional development.
4. To conduct more lessons aimed at integration for persons that have decided to stay in Mytilene. For example, we would like to start specific Greek language support classes for children attending the public school.
5. Enhance our status as a place of interest, pride and participation for locals, providing a common space for all.
6. Find more long term supporters and partners that will enable us to continue and develop our support service

IV - SAFE PASSAGE BAGS

The Safe Passage Bags workshop is an upcycling program in operation since 2015. In the workshop, refugees and locals produce bags made from life jackets.

The discarded life-jackets are a reminder of the unsafe passage thousands of refugees are forced to undertake. Upcycled and transformed into bags, the same material becomes a symbol of hope.

The workshop promotes environmental consciousness as well as integration of refugees through employment. In 2018, **11 refugees and 3 local persons were employed** with Safe Passage.



UPCYCLING: 1267 life jackets cleaned, cut and upcycled.



10078 UNIQUE BAGS DESIGNED AND CRAFTED:

5167 Wallets



663 Traveller Bags



483 Moon Bags



364 Notebooks



370 Backpacks crafted



32 Cubes



240 Banana Bags



1354 Shopping bags



Other designs include Bottle Bag (379), Pencil Case (2740), Passport Bags (1026)

The products are sold via the online shop and through Facebook. The bags have also been **displayed internationally at over 20 events** and gift shops of museums, at festivals and conferences, in students events at universities and through individual supporters.

- Christmas bazaar, Mosaik, December 2018, Lesvos
- Clinsel round table migration and climate change in the city, February 2018, Sweden.
- Luxembourg Festival des migrations des cultures et de la citoyennete, March 2018, Luxembourg
- International women's day, Mosaik, March 2018, Lesvos
- Fiera del consumo critico e degli stili di vita sostenibili, March 2018, Milan, Italy
- The Route Of Solidarity (TROS), March 2018, Sevilla-Ceuta, Spain
- Play Perform Learn Grow conference, March 2018, Thessaloniki
- The Route Of Solidarity (TROS), April 2018, Zagreb, Croatia
- Athens and Epidaurus Festival, 16 June to 30 July, Athens
- Nobel Peace Centre - Gift shop, Norway
- Nobel Peace Centre - Gift Shop, Sweden Branch
- M.I.A.M - International Museum of Arts Modestes, Sete, France



THE SAFE PASSAGE TEAM

Currently, the workshop currently employs 10 people. Seven are refugees and three are Greek persons from the local community.

Pictured from top left to right:

Coordinator: Beatrice

Tailor: Amir

Tailor: Fatima

Cutting and preparation: Mohammed

Tailor: Soheib

Tailor: Gulzaman

Cutting and preparation: Shwan

Project coordinator: Elizavet

Cutting and preparation: Mahmood

Designer: Matina

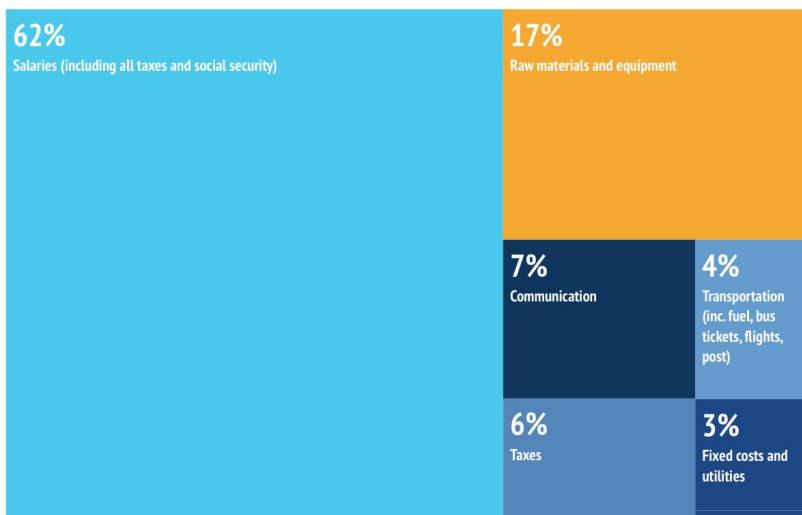
(Staff listed as of 31st January 2019)



SAFE PASSAGE FINANCIAL OVERVIEW FOR 2018

The total expenses of the Safe Passage Bags workshop in 2018 was **€174,162.41**, with **62%** of expenses on salaries for the staff.

The distribution of costs by area can be seen in percentages in the chart below, with a full breakdown available in Fig. 12, p.27.



PROGRESS, CHALLENGES AND AMBITIONS FOR 2019

PROGRESS:

1. 5 new designs were created including the Backpacks, Cubes, Banana Bags and the Shopping bags.
2. We created two more paid positions with 2 new members joining the team in 2018, and another paid position for the beginning of 2019.
3. The average sales per month were over €12,000.
4. The workshop was financially sustainable and, with the support of partners, we were able to invest in materials, equipment and improve the working space.
5. We purchased a new sewing machine and bought a silk screen printing press.
6. We were able to expand the Safe Passage Bags workshop to a second space which allowed for the development of the production.
7. Over 10,000 unique items were crafted in 2018.
8. The work of Safe Passage Bags was displayed at over 20 international events.

CHALLENGES:

1. Developing a stable and successful training and recruitment program has been a challenge for various reasons:
 - A. Finding a balance between recruitment and training with a recognition that many people are in a process of transit through Lesvos and may be very uncertain of their futures.
 - B. It is complex to train persons without having a shared language.
2. We have had to balance time between working toward future goals and the needs of day to day management of the workshop.

AMBITIONS FOR 2019:

1. Increase employment and training opportunities, particularly for women.
2. Increasing production and sales, especially promotion to museums, bookstores and other cultural display contexts. We have an upcoming event in New York where the Safe Passage Bags will be displayed to highlight their political and social message.
3. Introduce the silk screen printing workshop.
4. Design and produce new products and clothes.
5. Update our printed material and our e-shop and follow up with improved promotion and marketing.

V - HUMADE CRAFT WORKSHOP

The creative upcycling craft training workshop was established in June 2017, adjacent to Mosaik.

The initiative was inspired by the transformative potential of re-imagining a 'waste' product into beautiful and unique pieces of art.

At the heart of the project is a consciousness of environmental issues, the art of upcycling, the importance of skills sharing, and the ardent belief in the immense resourcefulness and creative potential of all.

The workshop seeks to provide skills development, employment opportunities, psychosocial support through inclusion and creativity, and raise awareness to the critical environmental issues of our time.



TIN CANS



PLASTIC BOTTLES



COTTON AND NAILS



RECYCLED PAPER



COTTON AND PAPER



BOAT RUBBER AND PEN



COTTON AND STICKS



WORKSHOPS IN SCHOOLS AND SUPPORTING LOCAL AMATEUR PERFORMANCE PRODUCTIONS WITH PROPS AND COSTUMES



THE HUMADE TEAM



Yioula is the Humade crafts upcycling trainer. Yioula is a specialist in transforming waste material into art and useful items. She developed her skills while working in rehabilitation units, prisons and schools over a 7 year period in Central America. The workshop has an open door philosophy that enables people to simply drop in during the day to create, learn or share. In 2018, the workshop provided over **6 hours per day of training time** at Mosaik and Pikpa.

Numerous people participated in the workshop in 2018, with an **average of 6 regular participants per day** and a group of approximately **82 people involved** in a regular capacity across 2018. Yioula also visits local schools, creating origami birds with the students as a tool, to raise awareness on the plight of refugees and environmental issues.

Similarly to the Safe Passage Bags, Humade creations were displayed at a series of local and international events including:

- Christmas bazaar, Mosaik, December 2017, Lesvos
- Luxembourg Festival des migrations des cultures et de la citoyennete, March 2018, Luxembourg
- International women's day, Mosaik, March 2018, Lesvos
- Fiera del consumo critico e degli stili di vita sostenibili, March 2018, Milan, Italy
- The Route Of Solidarity (TROS), March 2018, Sevilla-Ceuta, Spain
- Play Perform Learn Grow conference, March 2018, Thessaloniki
- The Route Of Solidarity (TROS), April 2018, Zagreb, Croatia
- The Route Of Solidarity (TROS), May 2018, Lesvos
- Observatory of the refugee and migration crisis in the Aegean, June 2018, Votsala hotel, Lesvos
- Athens and Epidaurus Festival 16 June to 30 July, Athens
- 21st Anti-racist Festival 29, 30 June, 1 July, Athens
- 2nd Anniversary of Mosaik Support Center, July 2018, Lesvos

HUMADE FINANCIAL OVERVIEW FOR 2018

The total expenses of the Humade training workshop in 2018 was **€15,374.65**.

The products are uploaded to the online shop and the Facebook page. The project didn't become independent financially but we are hopeful of more successful sales and the creation of employment opportunities in 2019. The distribution of costs by area can be seen in percentages in the chart below, with a full breakdown available in Fig. 15, p.28.



The estimated cost per person of providing upcycling training, based upon an average of 6 participants attending per day in 2018, was **less than €5.50 per day**.

PROGRESS, CHALLENGES AND AMBITIONS FOR 2019

PROGRESS:

1. New collections were created through a process of skills sharing by refugees and locals.
2. Some of the most successful items were jewellery made out of boat rubber, life jackets and recycled paper origami.
3. We produced a workshop information poster and leaflet translated into 5 languages: Arabic, Farsi, French, English and Greek.
4. We produced an attendance sheet in collaboration with the reception of the Mosaik Support Centre.
5. We supported theatre performances, including performances at the municipal theater of Mytilene and in the village of Mandamados, as well as the production of the ancient comedy, 'Birds', by Aristophanis, at the ancient theatre of Mytilene.
6. We visited different schools of Lesvos creating 'immigrant birds' with the students, in order to raise awareness of both environmental issues and the plight of refugees in Lesvos and around the world.
7. We expanded participation from refugees, international volunteers, local Greeks and visitors. The interaction between participants of different cultural backgrounds was fruitful.
8. Some of our students have continued their upcycling journey beyond Lesvos and have found paid opportunities through the skills they have acquired.

CHALLENGES:

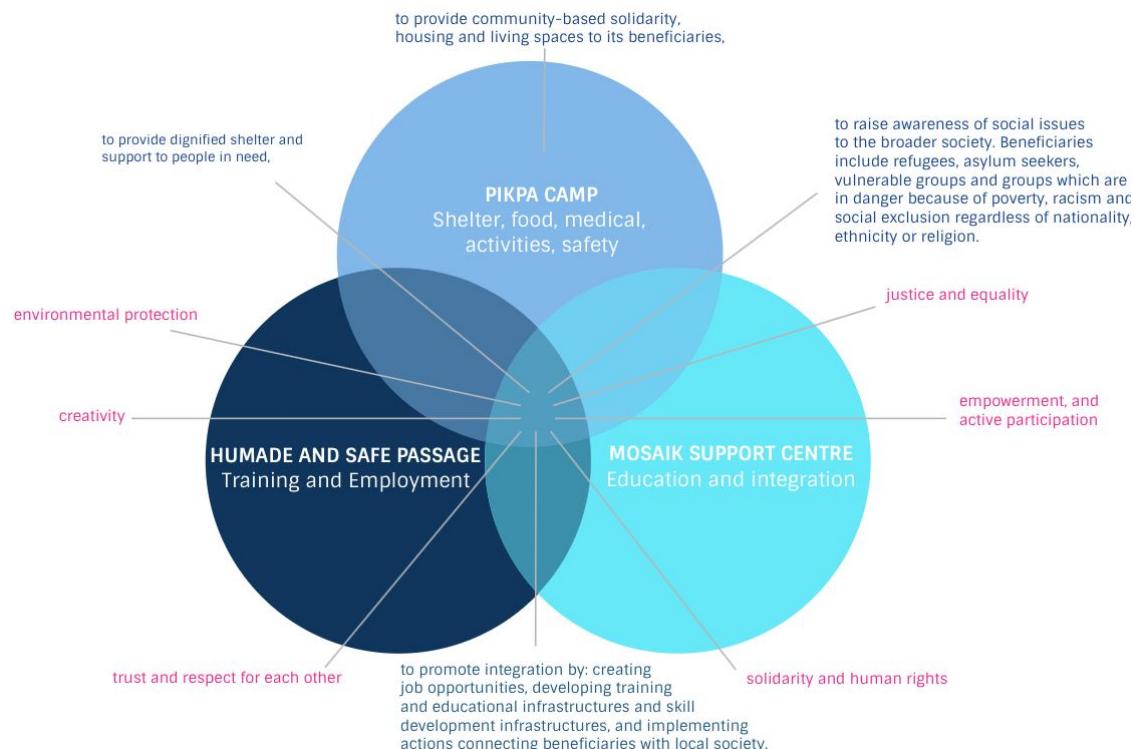
1. Encouraging frequent and concurrent female participation.
2. Stabilising the training program and creation of specific designs without loss of spontaneity, creativity and opportunity for people to explore particular interests and utilize individual skills and talents.
3. Creating a program that cultivates long term participation.
4. Failure to fully promote the project has resulted in low sales and has hindered the possibility of creating more employment opportunities.

AMBITIONS FOR 2019:

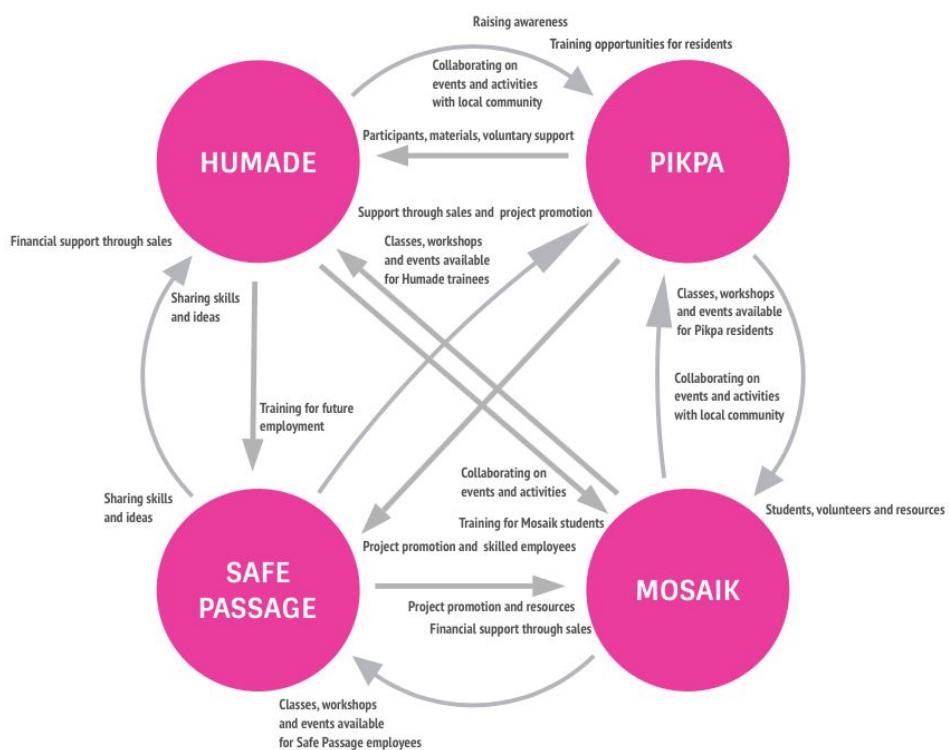
1. Develop skills sharing, new upcycling ideas and create a greater range of finished designs.
2. Increase the number of long term and drop in participants in the training, with particular focus on female participation. The new women's space at Pikpa camp has already shown to be beneficial in this regard.
3. We want to improve marketing of the social project and the creative designs, especially promoting the crafts to museums, bookstores and environmental awareness organisations.
4. To employ refugees and make the project more financially sustainable.
5. We want to train more participants in the upcycling philosophy with specific techniques that enable students to feel empowered to start their own creative enterprises.

VI - LESVOS SOLIDARITY OVERVIEW

DIAGRAM OF OUR VISION (PINK) - MISSION (BLUE):



INTERACTION FLOW LOOP CHART:



VII - LESVOS SOLIDARITY FINANCE, FUNDRAISING AND COMMUNICATIONS TEAM

The team are based in Mytilini and Athens.

Pictured from left to right:

Financial controller: Chrysiida

Fundraising and communications: Chryssa

Fundraising and communications: Lydia

(Staff listed as of 31st January 2019)



Total expenses for Lesvos Solidarity in 2018 was **€569,031.64**. Including expenses paid direct to suppliers, 'in kind', from a number of organizations and individuals, the total is **€738,106.68**.

In all departments, across the projects, we have striven to keep costs to a minimum. We predominantly function month to month in available funding but hope to gain more long term stable incomes in 2019.

Below, you can see both tables and charts showing the breakdown of costs for Lesvos Solidarity in 2018 as a whole and with respect to each project. The sources of funding has also been categorised and is represented in charts for convenience.

You will notice that almost 20% of the income for the whole of Lesvos Solidarity derives from the sales of designs from the workshops. We are delighted by the progress we have made in bringing opportunities to both refugees and local Greeks. Although, the expenses exceeded the sales in 2018 for Safe Passage Bags, this is largely due to the investments we have made in the workshops. We are pleased to have made steps to possibly reduce the amount of external funding we need in the future to keep our work going.

LESVOS SOLIDARITY EXPENSES AS PERCENTAGES:

Fig 1.



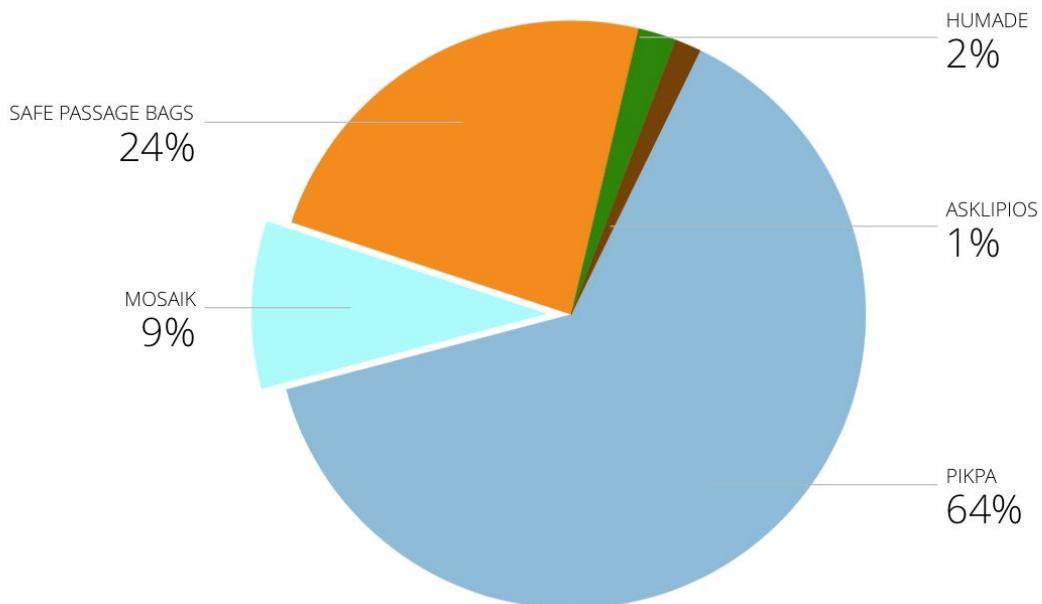
LESVOS SOLIDARITY EXPENSES BREAKDOWN:

Fig. 2

LESVOS SOLIDARITY CATEGORIES	COST	PERCENTAGE
Construction & maintenance	€95,706.52	13.0%
Food	€74,816.89	10.1%
Medical	€13,511.30	1.8%
Fixed costs, utilities and taxes	€79,801.50	10.8%
Administration salaries (including all taxes and social security)	€58,152.62	7.9%
Field salaries (including all taxes and social security)	€304,049.60	41.2%
Materials and equipment (inc. housing, office, hygiene)	€57,306.00	7.8%
Legal aid	€6,705.79	0.9%
Transportation (inc. fuel, bus tickets, flights, post)	€37,892.24	5.1%
Education and entertainment	€10,164.22	1.4%
Total	€738,106.68	100.0%

THE COST OF EACH PROJECT:

Fig. 3



BREAKDOWN OF EXPENSES PER PROJECT:

Fig. 4

LESVOS SOLIDARITY PROJECTS	COST	PERCENTAGE
PIKPA	€469,953.29	63.8%
MOSAIK	€67,832.89	9.2%
BAGS	€174,162.61	23.6%
HUMADE	€15,374.65	2.1%
ASKLIPIOS	€10,783.24	1.5%
ROUNDING	-€1,251.66	-0.2%
TOTAL	€73,855.02	100.0%

SOURCES OF INCOME:

Fig. 5

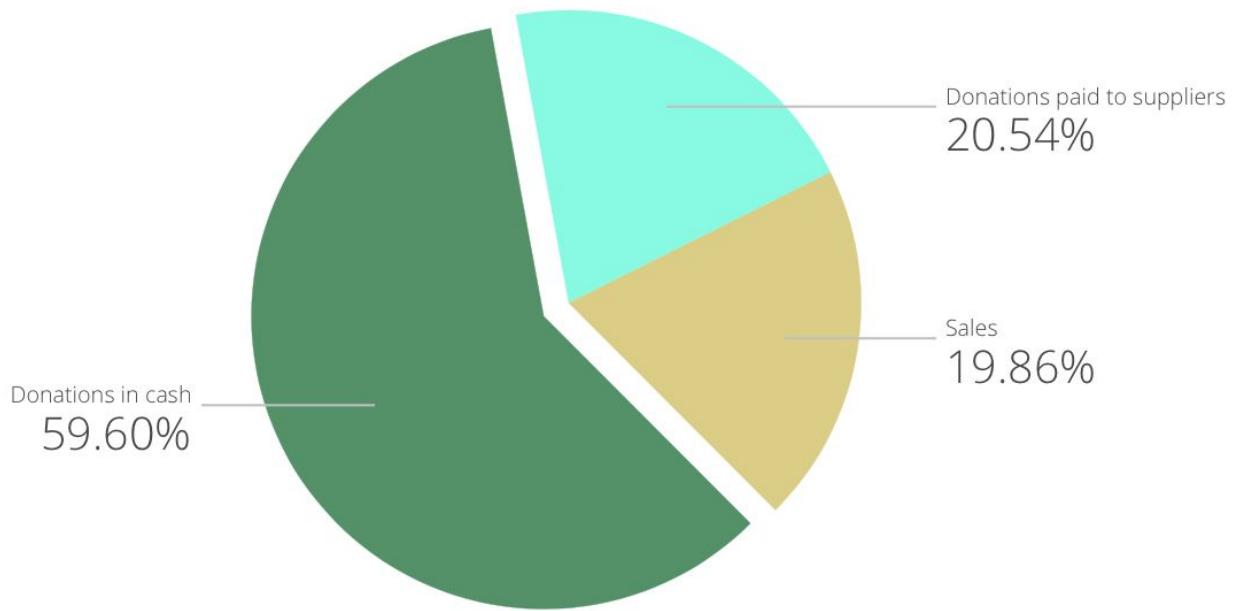


Fig. 6

Note: Includes donations (cash and 'in kind') and sales in 2018.

Source of Income	Amount	Percentage
Sales	€164,032.35	19.86%
Donations in cash	€492,213.00	59.60%
Donations paid to suppliers 'in kind'	€169,550.04	20.54%
Total	€826,797.39	100.00%

TYPES OF DONATION:

Fig. 7

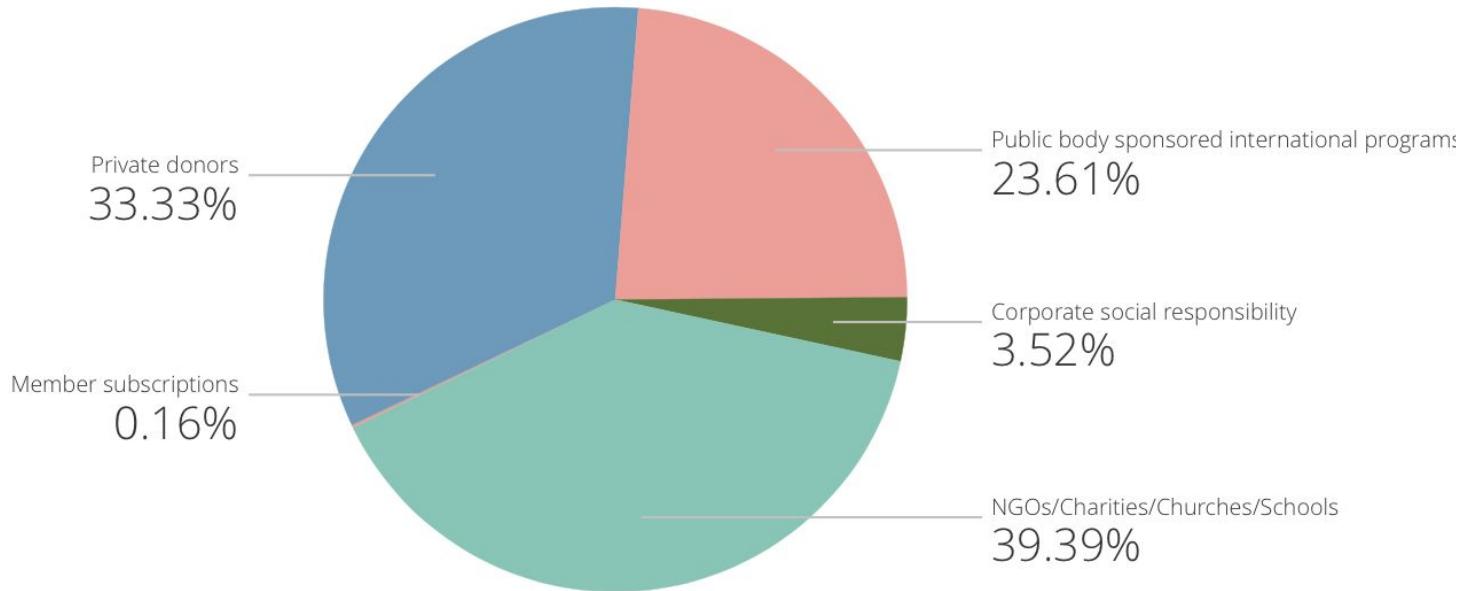


Fig. 8

Note: Includes cash directed to Lesvos Solidarity.
Sales and donations 'in kind' are excluded.

Types of Donors	Donations	Percentage
Member subscriptions	€810.00	0.16%
Private donors	€164,049.75	33.33%
Greek state	€0.00	0.00%
European Union	€0.00	0.00%
Public body sponsored international programs	€116,190.00	23.61%
Corporate Social Responsibility	€17,302.70	3.52%
NGOs/ Charities/Churches/Schools	€193,860.55	39.39%
Total	€492,213.00	100.00%

Fig. 9

Note: Includes cash directed to Lesvos Solidarity.
Sales and donations 'in kind' are excluded.

Way of Use	Donations	Percentage
*Restricted	€275,402.20	55.95%
Unrestricted	€216,810.80	44.05%
Total	€492,213.00	100.00%

(*Restricted refers to funds ring fenced for particular usage.)

BREAKDOWN OF EXPENSES FOR EACH LESVOS SOLIDARITY PROJECT:

Fig. 10

PIKPA CATEGORIES	COST	PERCENTAGE
Construction & maintenance	€92,757.45	19.7%
Food	€74,547.07	15.9%
Medical	€13,511.30	2.9%
Fixed costs and utilities	€33,589.19	7.1%
Field worker salaries (including all taxes and social security)	€170,448.68	36.3%
Administration salaries (including all taxes and social security)	€32,466.41	6.9%
Materials and equipment (housing, office, cleaning supplies)	€12,838.25	2.7%
Legal aid	€9,181.65	2.0%
Transportation (fuel, bus tickets, flights, post)	€20,463.85	4.4%
Education and activities	€10,149.44	2.2%
Total	€469,953.29	100.0%

Fig. 11

MOSAIK CATEGORIES	COST	PERCENTAGE
Field worker salaries (including all taxes and social security)	€136,196.00	48.2%
Bus tickets	€52,390.00	18.5%
Fixed costs (inc. rent, water, electricity)	€34,000.00	12.0%
Office supplies and students material (inc. photocopying, inks, notebooks and pencils)	€15,500.00	5.5%
Maintenance	€6,000.00	2.1%
Volunteer support (inc. transport and accommodation)	€20,000.00	7.1%
Other supplies and equipment (inc. computers, furniture)	€15,000.00	5.3%
Communications and website (inc. phone bills)	€3,600.00	1.3%
Total	€282,640.04	100.00%
<hr/>		
LESVOS SOLIDARITY CONTRIBUTIONS TO MOSAIK	COST	PERCENTAGE
Fixed costs and utilities	€9,092.09	3.22%
Salaries (including all taxes and social security)	€36,793.81	13.02%
Materials and equipment (inc. office and cleaning supplies)	€12,743.99	4.51%
Transportation (inc. fuel, bus tickets, flights, post)	€9,203.00	3.26%
Total	€67,832.89	24.00%

Fig. 12

SAFE PASSAGE CATEGORIES	COST	PERCENTAGE
Construction & maintenance	€546.52	0.3%
Fixed costs And utilities	€5,427.35	3.1%
Taxes	€9,998.18	5.7%
Salaries (including all taxes and social security)	€107,569.39	61.8%
Transportation (inc. fuel, bus tickets, flights, Post)	€7,778.39	4.5%
Raw materials and equipment	€29,927.78	17.2%
Communications	€12,870.00	7.4%
Total	€174,162.61	100.0%

Fig. 13

HUMADE CATEGORIES	COST	PERCENTAGE
Construction & maintenance	€177.91	1.16%
Fixed costs, utilities and taxes	€793.53	5.2%
Salaries (including all taxes and social security)	€12,934.32	84.1%
Raw materials and equipment	€1,489.89	9.7%
Total	€15,374.65	100%

Fig. 14

ASKLPIOS CATEGORIES	COST	PERCENTAGE
Construction & maintenance services	€224.64	2.1%
Fixed costs and utilities	€10,043.16	93.1%
Materials and equipment (office and cleaning supplies)	€515.44	4.8%
Total	€10,783.24	100%

Asklipios is a utility building that we had hoped to develop into a public medical clinic. We currently use the building as offices for administration and psychological support sessions, conferences, meetings and we loan the space for other organisations to do workshops. In 2019, we expect to utilize it more as an extension of our creative workshop space for silk screen printing.

VII - ACKNOWLEDGEMENTS

With the deepest of gratitude, thank you to all the [individuals, collectives and organisations](#), local and international, that have donated, fund raised, supported and collaborated with Lesvos Solidarity in 2018.

Thank you Knut Bry for the wonderful photography.

LIST OF SUPPORTING AND COLLABORATING ORGANISATIONS:

ÀREA METROPOLITANA DE BARCELONA, BORDERLINE EUROPE, HELP REFUGEES, MIKROS DOUNIAS, NAN RESTAURANT, MEDECINS SANS FRONTIERES, REFUGEE SUPPORT AEGEAN

LIST OF SUPPORTING ORGANISATIONS:

AGORA	INTERACTIONS & SOLIDARITY MONACO - AGAINST POVERTY
AGKALIA	INTERNATIONAL RESCUE COMMITTEE
AKTION PARTNERSCHAFT 3. WELT, LUDWIGSBURG E.V	KERK IN ACTIE
ALERIS UNGPLAN & BOI AS	LDS CHARITIES
ATTIKA HUMAN SUPPORT	LOTS OF LESVOS
AMNESTY INTERNATIONAL	MERCY CORPS
BORDA - THE BREMEN OVERSEAS RESEARCH AND DEVELOPMENT ASSOCIATION	METOCHI STUDY CENTRE
CANTALALOUN AND POLYPHONICA CHOIR OF AEGEAN	MOVEMENT ON THE GROUND
CARITAS	MEDECINS SANS FRONTIERES
CHRISTIAN PEACEMAKER TEAMS	MIKROS DOUNIAS
CUCKOO CLOTHING	NAN RESTAURANT
CULTURA CONTRO CAMORRA	NEW YORK UNIVERSITY
CVJM TEREBINTHIA E.V	NO BORDERS KITCHEN LESVOS
DARLINGTON ASSISTANCE FOR REFUGEES	ODYSSEAS
DIRTY GIRLS OF LESVOS	ONE HAPPY FAMILY
EARLY CHILDHOOD IRELAND	OTTO PER MILLE
EV. KIRCHENKREIS MAGDEBURG	POLYPHONICA AEGEAN
EV. STADTKIRCHENGEMEINDE EBERSWALDE	PRESBYTERIAN DISASTER ASSISTANCE
EVANGELISCHE KIRCHE HESSEN UND NASSAU	PRISM THE GIFT FUND
EVANGELISCHE KIRCHE BERLIN-BRANDENBERG	PROEMAID - PROFESSIONAL EMERGENCY AID
SCHLESISCHE-OBERLAUSITZ (EKBO)	REACT
EVANGELISCHE KIRCHE IM RHEINLAND	SEA OF SOLIDARITY
EVANGELISCHE KIRCHE VON WESTFALEN	SAVE ASSIST OUTREACH - BASHIRA CENTRE
GERMAN SCHOOL OF ATHENS	SOLIOLI
GJENGEN I RYGGEN	STICHTING JUNGLEBIRDS
FREUNDESKREIS FÜR KINDER IN NOT E.V	STARFISH FOUNDATION
HEIMATSTERN E.V	THE SALT GROUP LLC
HOTEL VOTSALA	WE DO WHAT WE CAN
HUMANITY NOW	WORLD FOOD GARDEN
INTERACTIONS & SOLIDARITY FRANCE - AGAINST POVERTY	ZURICH UNIVERSITY OF THE ARTS